

**CURRICULUM VITAE**  
**CALVIN MORRILL**  
(September, 2007)

**PRESENT POSITION**

Professor of Sociology, and, by courtesy, Professor Business and Criminology, Law & Society, University of California, Irvine, 2001-present

Co-Director, Center for Organizational Research, University of California, Irvine

**ADDRESSES**

Department of Sociology  
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**PERSONAL INFORMATION**

Place of Birth: Los Angeles, California  
Marital Status: Married, two children  
Languages: Spanish, Portuguese, French

**EDUCATION**

Ph.D., Sociology, Harvard University, 1987

A. M., Sociology, Harvard University, 1983

B.A. (with High Honors), Sociology and Spanish, University of California, Santa Barbara, 1980

**PREVIOUS POSITIONS**

Professor and Chair, Department of Sociology, and, by courtesy, Professor of Business and Criminology, Law & Society, University of California, Irvine, 2002-2007

Assistant Professor to Professor of Sociology (with courtesy appointments in the Departments of Communication and Psychology, and the Rogers School of Law), University of Arizona, 1987-2001

**EXPERTISE**

Law & Society  
Organizational Sociology  
Sociology of Culture

Ethnographic Methods  
Sociology of Youth  
Social Network Analysis

## RESEARCH AWARDS, HONORS, FELLOWSHIPS, AND RECOGNITIONS

Best Paper Proceedings, "Lying in the Bed That You Make: How Subordinates Monitor Supervisor's Efforts to Promote Fairness," (with Chris Long and Corinne Bendersky), Organizational Behavior Division, Academy of Management, 2007.

Best Empirical Paper Award, "Control, Fairness Monitoring, and Perceptions of Managerial Justice" (with Chris Long and Corinne Bendersky), Conflict Management Division, Academy of Management, 2006.

Concept of "fleeting relationship" (as developed in *Together Alone*) profiled as a "noteworthy idea of 2005" in the *New York Times Sunday Magazine* "Fifth Annual Year in Ideas" special issue.

Elected to the Sociological Research Association (sociology honorary society), 2004.

Nominated as a Potential Fellow, Center for Advanced Study in the Behavioral Sciences, Stanford University, 1999.

Fellow, Environmental Conflict Resolution Program, Udall Center for Studies in Public Policy, University of Arizona, 1997-98.

For *The Executive Way* (University of Chicago Press, 1995):

Distinguished Scholarship Award, Pacific Sociological Association, 1997.

Finalist, C. Wright Mills Award, Society for the Study of Social Problems, 1996.

Best Nonfiction Book of the Year List, *Chicago Tribune*, 1995.

Conference Research Award for "Voice and Relational Context in Simulated Everyday Legal Discourse, National Communication Association, 1996.

Research Fellowship, Program on Conflict Resolution, East-West Center, University of Hawaii, 1994-95 (declined).

Research Professorship, Social and Behavioral Sciences Research Institute, University of Arizona, 1992.

Conference Research Award for: "The 'Black Box' of Mediation Discourse," National Communication Association, 1988.

Junior Fellow, Center for Criminal Justice, Harvard Law School, 1983-84.

## TEACHING AWARDS AND HONORS

Selected by Sociology honors students as a "faculty member who has had the greatest impact on his/her education at UCI," University of California, Irvine, 2003, 2005.

Wakonse Excellence-in-Teaching Fellow, State of Arizona University System, 2000.

El Paso Energy Foundation Faculty Achievement Award for Teaching and Scholarship, 1998.

Commencement Address, "Technology, Social Problems, and Educational Policy in the Twenty-first Century," College of Social and Behavioral Sciences Graduation Ceremony, University of Arizona, 1998.

Mortar Board Honor Society Excellence in Teaching Award, University of Arizona, 1998.

Selected by Sociology students as a College of Social and Behavioral Sciences "Favorite Professor," University of Arizona, 1993-1997, 1999, 2000.

Distinguished Teaching Award, College of Social and Behavioral Sciences, University of Arizona, 1998.

Provost's Teaching Award, University of Arizona, 1990.

Nominee, Five-Star Teaching Award, University of Arizona, 1988, 1995, 1996, 1998.

Danforth Award for Teaching Excellence, Harvard University, 1984.

## EDITORSHIPS AND EDITORIAL BOARDS

Guest Co-Editor, Special Issue on Social Movements in Organizations and Markets,  
*Administrative Science Quarterly*, 2007

### Editorial Boards

*American Sociological Review*, 1995-98, 2007-09  
*Sociological Methodology*, 1999-2002  
University of Chicago Press  
Ethnography Series, 2002-present

*Journal of Contemporary Ethnography*, 1999-  
*Law & Society Review*, 1995-2000  
*Contemporary Sociology*, 1992-94

## PUBLICATIONS

### Books

Calvin Morrill, David A. Snow, and Cindy H. White, eds. 2005. *Together Alone: Personal Relationships in Public Places*. Berkeley, CA: University of California Press.

Calvin Morrill. 1995. *The Executive Way: Conflict Management in Corporations*. Chicago: University of Chicago Press.

### Under Contract

Calvin Morrill and Michael Musheno (with Cindy Bejarano, Madeline Adelman, and Christine Yalda). *Youth Conflict: Culture and Control in a Multiethnic High School*. Chicago: University of Chicago Press (Law & Society Series).

Bruce D. Sales, Calvin Morrill, and Peter English. *Law in Society: Psychological, Sociological, and Legal Perspectives*. Washington, D.C.: American Psychological Association. (Law & Policy Series).

### Refereed Journal Articles and Chapters

Calvin Morrill, Mayer N. Zald, and Hayagreeva Rao. "Cultural Change and Social Movements in Institutional Fields: Markets, States, and Professions." (in progress)

Calvin Morrill and Danielle Rudes. "How Resistance Matters in Public Bureaucracies: The Micro-Politics of Legal and Policy Change among Parole Agents, Social Workers, and Teachers." (in progress)

Chris P. Long, Corrine Bendersky, and Calvin Morrill. "Reaping What Is Sown: The Impact of Managerial Controls On Subordinates' Fairness Evaluations." (revise and resubmit)

Calvin Morrill. 2008. "Culture and Organization Theory." *Annals of the American Academy of Political and Social Science* 613: (forthcoming).

Gary Alan Fine, Calvin Morrill, and Sharmi Surianarain. 2008. "Ethnography in Organizational Settings." Forthcoming in *Handbook of Organizational Research Methods*, edited by David Buchanan and Alan Bryman. London: Sage.

Calvin Morrill and Danielle Rudes. 2008. "Conflict Resolution in Organizations." *Annual Review of Law and Social Science* 5: (forthcoming).

Mayer N. Zald, Calvin Morrill, and Hayagreeva Rao. 2005. "The Impact of Social Movements on Organizations: Environments and Responses." Pages 253-279 in *Social Movements and Organization Theory*, edited by Gerald F. Davis, Doug McAdam, W. Richard Scott, and Mayer N. Zald. Cambridge, England: Cambridge University Press.

David A. Snow and Calvin Morrill. 2005. "Field Relations." Pages 25-29 in *Encyclopedia of Social Measurement*, Volume 2, edited by Kimberly Kempf-Leonard. San Diego, CA: Elsevier.

Calvin Morrill and David A. Snow. 2005. "The Study of Personal Relationships in Public Places." Pages 1-22 in *Together Alone: Personal Relationships in Public Places*, edited by Calvin Morrill, David A. Snow, and Cindy White. Berkeley, CA: University of California Press.

Calvin Morrill and David A. Snow. 2005. "Taking Stock: Functions, Places, and Personal Relationships." Pages 225-246 in *Together Alone: Personal Relationships in Public Places*, edited by Calvin Morrill, David A. Snow, and Cindy White. Berkeley, CA: University of California Press.

Calvin Morrill, John Hagan, Bernard E. Harcourt, and Tracey Meares. 2005. "Seeing Criminal Justice through a Sociological Lens: Contributions, Practices, and the Future." *University of Chicago Legal Forum* 19: 289-323.

Tyler Harrison and Calvin Morrill. 2004. "Ombuds Processes and Disputant Reconciliation." *Journal of Applied Communication Research* 32: 318-342.

Calvin Morrill, Mayer N. Zald, and Hayagreeva Rao. 2003. "Covert Political Conflict in Organizations: Challenges from Below." *Annual Review of Sociology* 30: 391-415.

\* Reprinted in *The Sociology of Organizations: An Anthology of Contemporary Theory and Research*, edited by Amy S. Wharton. Los Angeles: Roxbury Publishing, 2007.

David A. Snow, Calvin Morrill, and Leon Anderson. 2003. "Elaborating Analytic Ethnography: Linking Ethnography and Theoretical Development." *Ethnography* 4: 181-200.

Calvin Morrill and Jason Owen-Smith. 2002. "The Emergence of Environmental Conflict Resolution: Subversive Stories and the Construction of Collective Action Frames and Organizational Fields." Pages 90-118 in *Organizations, Policy, and the Natural Environment: Institutional and Strategic Perspectives*, edited by Marc Ventresca and Andrew Hoffman. Stanford, CA: Stanford University Press.

Calvin Morrill, Christine Yalda, Madelaine Adelman, Michael Musheno, and Cindy Bejarano. 2000. "Telling Tales in School: Youth Culture and Conflict Narratives." *Law & Society Review* 34: 521-566. (lead article)

\* Reprinted in *The Practice of Research in Criminology and Criminal Justice*, 3<sup>rd</sup> Edition, edited by

Ronet Bachman and Russell Schutt. Thousand Oaks, CA: Sage Publications, 2007.

Hayagreeva Rao, Calvin Morrill, and Mayer N. Zald. 2000. "Power Plays: Social Movements, Collective Action, and New Organizational Forms." *Research in Organizational Behavior* 22: 237-281.

Calvin Morrill, David B. Buller, Mary K. Buller, and Linda K. Larkey. 1999. "Toward an Organizational Perspective on Identifying and Managing Formal Gatekeepers." *Qualitative Sociology* 22: 51-72.

Marci Kramish Campbell, Kim D. Reynolds, Stephen Havas, Susan Curry, Donald Bishop, Teresa Nicklas, Ruth Palumbo, David Buller, Robert Feldman, Marie Topor, Carolyn Johnson, Shirley A. A. Beresford, Brenda McAdams Motsinger, Calvin Morrill, and Jerianne Heimendinger. 1999. "Stages of Change for Improving Fruit and Vegetable Consumption among Adults and Young Adults Participating in the National 5-a-Day for Better Health Community Studies." *Health Education and Behavior* 26: 513-534.

David B. Buller, Calvin Morrill, Doug Taren, Mikel Aicken, Lee Sennott-Miller, Mary Klein Buller, Linda Larkey, Carlos Alatorre, and Thomas M. Wentzel. 1999. "A Randomized Test of Peer Education Effects on Increasing Fruit and Vegetable Intake." *Journal of the National Cancer Institute* 91: 1491-1500.

Linda K. Larkey, Carlos Alatorre, David B. Buller, Calvin Morrill, Mary K. Buller, Doug Taren, Lee Sennott-Miller. 1999. "Communication Strategies for a Dietary Intervention in a Worksite Peer Education Intervention." *Health Education Research* 14: 777-790

Calvin Morrill, Michelle Johnson, and Tyler Harrison. 1998. "Voice and Context in Simulated Everyday Legal Discourse: The Influence of Sex Differences and Social Ties." *Law & Society Review* 32: 639-665.

Calvin Morrill. 1996. "Decoding the Language of Etzioni's Moral Dimension in Complex Organizations." Pages 195-216 in *Macro Socio-Economics: From Theory to Action*, edited by David Sciulli. New York: M. E. Sharpe.

Calvin Morrill and Gary Alan Fine. 1997. "Ethnographic Contributions to Organizational Sociology." *Sociological Methods and Research* 25: 424-451.

Calvin Morrill, Ellen Snyderman, and Edwin J. Dawson. 1997. "It's Not What You Do, But Who You Are: Informal Social Control, Social Status, and Normative Seriousness in Organizations." *Sociological Forum* 12: 519-543. (lead article)

Linda K. Larkey and Calvin Morrill. 1995. "Organizational Commitment as Symbolic Process." *Western Journal of Communication* 21: 681-703.

Calvin Morrill and Cindy McKee. 1993. "Institutional Isomorphism and Informal Social Control: Evidence from a Community Mediation Center." *Social Problems* 40: 445-463.

Calvin Morrill and Peter Facciola. 1992. "The Power of Language in Adjudication and

Mediation: Institutional Contexts as Predictors of Social Evaluation.” *Law & Social Inquiry* 17: 191-212. (lead article)

Calvin Morrill. 1992. “Vengeance among Executives.” *Virginia Review of Sociology* 1: 51-75.

Calvin Morrill and Cheryl King Thomas. 1992. “Organizational Conflict Management as Disputing Process: The Problem of Social Escalation.” *Human Communication Research* 18: 400-428.

Calvin Morrill. 1992. “The Private Ordering of Professional Relations.” Pages 93-116 in *Hidden Conflict in Organizations: Uncovering Behind-the-Scenes Disputes*, edited by Deborah M. Kolb and Jean M. Bartunek. Newbury Park, CA: Sage Publications.

Calvin Morrill and William Bailey. 1992. “The Reciprocal Power of Group Identities and Social Styles: A Note on a Specimen ‘Deviant’ Youth Group.” Pages 57-70 in *Postmodern Political Communication*, edited by Andrew King. Westport, CT: Praeger.

Calvin Morrill. 1991. “Conflict Management, Honor, and Organizational Change.” *American Journal of Sociology* 97: 585-621. (lead article)

\* Reprinted in *The New American Cultural Sociology*, edited by Philip Smith. Cambridge, England: Cambridge University Press, 1998.

Calvin Morrill. 1991. “The Customs of Conflict Management among Corporate Executives.” *American Anthropologist* 94: 871-893.

Calvin Morrill. 1989. “The Management of Managers: Disputing in an Executive Hierarchy.” *Sociological Forum* 4: 387-407.

### **Book Reviews and Other Essays**

Calvin Morrill. 1995. Review essay on “*Aggression and Violence: Social Interactionist Perspectives*, edited by Richard B. Felson and James T. Tedeschi; *The Culture of Conflict: Interpretations and Interests in Comparative Perspective* and *The Management of Conflict: Interpretations and Interests in Comparative Perspective* by Mark Ross.” *Contemporary Sociology* 24: 90-93.

David A. Snow and Calvin Morrill. 1995. “Revolutionary Handbook or Handbook for Revolution?” Review essay on the *Handbook of Qualitative Research*, edited by Norman Denzin and Yvonna Lincoln. *Journal of Contemporary Ethnography* 24: 341-349.

David A. Snow and Calvin Morrill. 1995. “Ironies, Puzzles, and Contradictions in Denzin and Lincoln's Vision for Qualitative Research.” *Journal of Contemporary Ethnography* 24: 358-362.

David A. Snow and Calvin Morrill. 1993. “Reflections on Anthropology's Ethnographic Crisis of Faith.” *Contemporary Sociology* 22: 8-11.

Calvin Morrill. 1992. “Language, Law, and Social Contexts.” Review essay on *The Bilingual Courtroom: Court Interpreters in the Judicial Process*, by Susan Berk-Seligson. *Language in Society* 22: 147-

152.

Calvin Morrill. 1989. "Getting By in a Bureaucracy." Review essay on *Moral Mazes: The World of Corporate Managers*, by Robert Jackall. *Science* 244: 836-837.

Calvin Morrill. 1988. "Learning From Managerial Conflict." *New Management* 5: 45-49.

### **Book Reviews**

Calvin Morrill. 2004. *The Collegial Phenomenon: The Social Mechanisms of Cooperation Among Peers in a Corporate Law Partnership*, by Emmanuel Lazega. *Contemporary Sociology* 33: 44-46.

Calvin Morrill. 2001. *Using Conflict in Organizations*, edited by Carsten De Dreu and Evert Van De Vliert. *Administrative Science Quarterly* 45: 638-640.

Calvin Morrill. 1992. *The Quest for Authority and Honor in the American Professions, 1750-1900*, by Samuel Haber. *American Journal of Sociology* 98: 674-676.

Calvin Morrill. 1991. *Bureaucratizing The Muse: Public Funds and The Cultural Worker*, by Steven C. Dubin. *Journal of Contemporary Ethnography* 19: 474-477.

Calvin Morrill. 1988. *Mediation: Contexts and Challenges*, edited by Joseph E. Palenski and Harold M. Launer (eds.). *Contemporary Sociology* 17: 70-72.

Calvin Morrill. 1985. *Neighborhood Justice: An Assessment of an Emerging Idea*, edited by Malcolm Feeley and Roman Tomasic (eds.). *Contemporary Crisis* 9: 390-393.

### **Policy Analysis and Evaluation Reports**

Deborah Roepke, Henry Kenski, Bruce Wright, and Calvin Morrill. 1988. "Leadership Perspectives on Arizona's Urban Growth." Pages 125-139 in *Urban Growth in Arizona: A Policy Analysis*, edited by Rob Melnick. Morrison Institute for Public Policy, School of Public Affairs, Arizona State University.

Calvin Morrill. 1982. Evaluation of the Urban Initiatives Anti-Crime Program in Oxnard, California. Department of Housing and Urban Development, Washington, D.C.

Calvin Morrill. 1982. Cross-Site Evaluation of the Modernization Component of the Urban Initiatives Anti-Crime Program. Department of Housing and Urban Development, Washington, D.C.

## **GRANTS**

### **Research Grants**

Kauffman Foundation, "A National Probability Survey of Teachers and Administrators: Tracking Variation in Educators Perceptions and Experiences of Law," New York University,

University of California, Berkeley, University of California, Irvine, University of North Carolina-Chapel Hill (Principal Investigator: Richard Arum; Co-Principal Investigators: Lauren B. Edelman, Calvin Morrill, and Karolyn Tyson), 2007-2008, \$98,500.

National Science Foundation, Sociology and Law and Social Science Programs, “Collaborative Project: School Rights: Law and the Dynamics of Everyday School Life,” University of California, Irvine, New York University, University of California, Berkeley, University of North Carolina, (Principal Investigator: Calvin Morrill; Co-Principal Investigators: Richard Arum, Lauren B. Edelman, and Karolyn Tyson), 2007-2009, \$232,100.

Labor and Employment Research Fund, University of California Office of the President, Pre-Dissertation Research for Elizabeth Chiarello, “Prescribing Policy: How Social Movements Affect Changes in Professional Fields,” University of California, Irvine, (Principal Investigator: Calvin Morrill), 2007, \$3,970.

National Science Foundation, Law and Social Science Program, Doctoral Dissertation Research for Danielle Rudes, “Discretionary Decision-Making and Occupational Socialization among California Parole Agents in an Era of Organizational Change,” University of California, Irvine, (Principal Investigator: Calvin Morrill), 2005-06, \$7,300.

Smith-Richardson Foundation, “School Rights: A Proposal for Studying Legal Consciousness and Educational Consequences,” New York University, University of California, Berkeley, University of California, Irvine, University of North Carolina, (Co-Principal Investigators: Richard Arum, Lauren B. Edelman, Calvin Morrill, and Karolyn Tyson), 2004-2007, \$298,500.

Kauffman Foundation, “Legal Consciousness and Attitudes Toward Entrepreneurship among Youth,” University of California, Berkeley, New York University, University of California, Irvine, and University of North Carolina, 2005-2006 (Co-Principal Investigators: Lauren B. Edelman, Richard Arum, Calvin Morrill, and Karolyn Tyson), \$25,000.

University of California Institute for Labor and Employment, “Making Sense of Workplace Conflict: Legalization, Workplace Activism, and Employee Cognitive Models,” University of California, Irvine and University of California, Los Angeles, 2003-2004 (Co-Principal Investigators: Calvin Morrill and Corinne Bendersky), \$15,000.

National Science Foundation, Sociology Program, Doctoral Dissertation Research for Jennifer Earl, “The Banner vs. the Baton: Explaining Protest Policing in the U.S., 1960-1980,” University of Arizona, (Principal Investigator: Calvin Morrill), 2001-2003, \$11,300.

Social and Behavioral Sciences Research Institute, “The Social Origins of the Environmental Conflict Resolution Field,” University of Arizona, 1998 (Principal Investigator: Calvin Morrill), \$5,000.

National Cancer Institute, “5-a-Day and Healthier Eating for the Disadvantaged Worker: A Field Study of Cancer Prevention and Social Networks Among Latino and Anglo Blue-collar Public Workers,” University of Arizona, 1993-1998 (Principal Investigator: David B. Buller; Co-Principal Investigators: Calvin Morrill, Mikel Aiken, Doug Tarren, and Lee Sennott-Miller), \$1,598,260.



Social and Behavioral Sciences Research Institute, "Social Inequality and Mediation," University of Arizona, 1988 (Principal Investigator: Calvin Morrill), \$1,500.

Office for Research, "Social Networks of Influence and Conflict," University of Arizona, 1988, (Co-principal Investigators: Calvin Morrill and Roberto Fernandez), \$5,000.

State of Arizona Legislature, Urban Growth Institute, "Urban Growth and Elite Decision Making," University of Arizona, 1987-1988, (Co-Principal Investigators: Henry Kenski and Calvin Morrill), \$50,000.

National Science Foundation, Law and Social Science Program, Doctoral Dissertation Research for Calvin Morrill, "Conflict Management among Corporate Executives," Harvard University, 1985, (Principal Investigator: Donald Black), \$6,200.

### **Instructional Grants:**

College of Social and Behavioral Sciences, "A Strategy for Structured Writing and Discussion in General Education Courses," University of Arizona, 2000, (Co-Principal Investigators: Calvin Morrill and Elisabeth Clemens), \$15,000.

Office of Undergraduate Affairs, "On-Line Instructional Modules in Contemporary Social Controversies for the Freshman Core Curriculum," University of Arizona, (Co-Principal Investigator: Calvin Morrill), 1995, \$2,500.

Provost's Office, "Social Sciences Collaboratory," University of Arizona, 1994-1995, (Co-Principal Investigators: Calvin Morrill and Sally Jackson), \$25,000.

### **CONFERENCE PAPERS, INVITED LECTURES, AND PROFESSIONAL ACTIVITIES**

"Systematic Ethnography." Invited Lecture, Center for Law and Society, Program in Jurisprudence and Social Policy, Boalt Hall School of Law, University of California, Berkeley, 2007.

"How Resistance Matters in Public Bureaucracies: The Micro-Politics of Legal and Policy Change Among Parole Agents, Social Workers, and Teachers" (with Danielle Rudes). Invited Lecture, Program in Jurisprudence and Social Policy, Boalt Hall School of Law, University of California, Berkeley, 2007.

"Institutional Fields and Social Movements: Markets, States, and Professions" (with Mayer N. Zald and Hayagreeva Rao). Invited Lecture, Sloan School of Management, Massachusetts Institute of Technology, 2007.

"The Crisis in Organizational Sociology: Empirical, Theoretical, and Methodological Dimensions" (with Neil Fligstein and Lisa Keister). Panel Presentation at the American

Sociological Association Annual Meetings, Montreal, 2006.

“Control, Fairness Monitoring, and Perceptions of Managerial Justice” (with Chris Long and Corinne Bendersky), Paper presented at the Academy of Management Annual Meetings, Atlanta, 2006.

“Framing Parolees: Prisoner Re-entry, Institutional Logics, and Parole Agent Decision-Making” (with Danielle Rudes). Paper presented at the American Sociological Association Annual Meetings, Montreal, 2006.

“Culture, Contestation, and Collective Action” (with Mayer Zald and Hayagreeva Rao). Paper presented at the American Sociological Association Annual Meetings, Montreal, 2006.

“Making On- and Off-Line Courses More Interactive.” Presented at the Didactic Session on Teaching the Sociology of Law, American Sociological Association Annual Meetings, Montreal, 2006.

“Sociology on the Books versus Sociology in Action.” Paper presented at the Pacific Sociological Association Annual Meetings, Hollywood, CA, 2006.

“Organizational Culture.” Invited Lecture, Conference on Cultural Sociology and Its Diversity, Department of Sociology, University of California, San Diego, 2005.

“Youth Conflict and Rights in High Schools.” Invited Lecture, Department of Sociology, Harvard University, 2005.

“Responding to Injustice from Above in Workplaces” (with Corrine Bendersky). Invited Presentation, Center for Organizational Research, University of California, Irvine, 2005.

“Seeing Criminal Justice through a Sociological Lens: Contributions, Practices, and the Future.” (with Bernard Harourt, John Hagan, and Tracey Meares). Invited Panel Presentation, Legal Forum Symposium on Crime and Punishment, University of Chicago Law School, 2004.

“Narratives into Action and Back Again in Youth Conflict.” Invited Lecture, Sloan School of Management, Massachusetts Institute of Technology, 2004.

“Identities and Processes in Roger Gould’s Sociological Imagination.” Invited Presentation, Conference in Honor of the Publication of Roger Gould’s *Collision of Wills*, Department of Sociology, Yale University, 2003.

“New Directions in the Study of Organizational Negotiation and Conflict.” Invited Lecture, Sloan School of Management, Massachusetts Institute of Technology, 2002.

“Narrative and Action in the Ethnography of Youth Conflict.” Invited Presentation, Conference on Fieldwork in Contemporary Society, Leroy Neiman Center for the Study of American Society and Culture, University of California, Los Angeles, 2002.

“How Do Social Movements Penetrate Organizations? Field Impact and Organizational

Response” (with Mayer N. Zald and Hayagreeva Rao). Invited Presentation, Social Movement Theory/Organization Theory Conference, University of Michigan, 2002.

“Covert Political Conflict in Organizations” (with Mayer N. Zald and Hayagreeva Rao). Paper presented at the American Sociological Association Annual Meetings, Washington D.C., 2002.

“Elaborating Analytic Ethnography: Linking Ethnography and Theoretical Development” (with David A. Snow and Leon Anderson). Invited Presentation, Conference on Ethnography for a New Century: Practice, Predicament, Promise, University of California, Berkeley, 2002.

“New Horizons in the Study of Interpersonal Conflict in Organizations.” Invited Lecture, Department of Sociology, University of California, Los Angeles, 2001.

“Workshop on Doing Ethnographies of Conflict.” Invited Lecture, Ethnographies Working Group, Department of Sociology, University of California, Los Angeles, 2001.

“Telling Tales in School: Youth Culture and Conflict Narratives.” Invited Lecture, Department of Sociology, University of Wisconsin, 2000.

“A Sociolegal-Institutional Approach to Youth Conflict.” Invited Lecture, Schools of Education and Business, and the Department of Sociology, University of Michigan, 2000.

“Analytic Ethnography and Organizational Studies.” Invited Lecture, Schools of Education and Business, and the Department of Sociology, University of Michigan, 2000.

“Interpretive Roundtable: Youth Culture, Conflict, and Expressive Politics Amidst Adult Surveillance and Institutional Change.” Panelist, Law & Society Association Meetings, Miami, 2000.

“Subversive Stories, Institution Building, and the Construction of Fields: The Rise of Environmental Conflict Resolution” (with Jason Owen-Smith). Invited Presentation, Symposium on Organizations, Policy, and the Natural Environment: Institutional and Strategic Perspectives, Kellogg School of Management, Northwestern University, 2000.

“Narratives of Change and Constraint: Cultural Boundaries in the Construction of Institutions.” Paper presented at the American Sociological Association Meetings, Washington D.C., 2000.

“Telling Tales in School: Youth Culture and Conflict Narratives.” Invited Lecture, Department of Sociology, University of California, Irvine, 2000.

“Elaborating Analytic Ethnography: Linking Ethnography and Theoretical Development (with David A. Snow and Leon Anderson). Paper presented at the Fifth International Conference on Social Science Methodology, University of Cologne, Cologne, Germany, 2000.

“The Emergence of Environmental Conflict Resolution.” Invited Lecture, Kellogg School of Management, Northwestern University, 1999.

“Institutional Change through Interstitial Emergence: The Growth of Alternative Dispute

Resolution in American Law, 1965-1995.” Invited Lecture, Department of Sociology, Northwestern University, 1999.

“Where Do We Go From Here? Theoretical and Empirical Trends in the Study of Regulation.” Paper presented at the Law & Society Association Annual Meetings, Chicago, 1999.

“Reflections on the ‘Cultural’ in Sociolegal Research.” Invited Presentation, Presidential Panel Series, Law & Society Association Annual Meetings, Chicago, 1999.

“The Growth of Alternative Dispute Resolution in American Public and Private Sectors, 1965-1995.” Paper presented at the Law & Society Association Annual Meetings, Snow Mass, Colorado, 1998.

“Competing Languages of Social Regulation: The Case of Arizona ADR.” Paper presented at the Law & Society Association Meetings, Snow Mass, Colorado, 1998.

Co-Organizer and Chair, Session on Processual Approaches to Regulation in Liberal Democracies, Law & Society Association Annual Meetings, Snow Mass, Colorado, 1998.

“Ethnographic Dilemmas in Sociolegal Research.” Paper presented at the Workshop on Ethnographic Approaches to Law and Society Research, Law & Society Association Meetings, Snow Mass, Colorado, 1998.

“Revisiting *The Executive Way*: If I Knew What I Know Now, Would I Have Done the Study the Same Way?” Invited Lecture, Stanford Graduate School of Business, 1998.

“Mechanisms of Institutional Change.” Invited Lecture, Department of Sociology, Stanford University, 1998.

“Competing Institutional Logics of American Alternative Dispute Resolution.” Invited Lecture, Udall Center for Studies in Public Policy, University of Arizona, 1998.

“How to Publish Qualitative Sociology.” Invited Presentation, Panel on Publishing in Sociology, American Sociological Association Annual Meetings, San Francisco, 1998.

“New Approaches for Studying Youth Conflict” (with Michael Musheno). Invited Presentation, Symposium on Youth Conflict, Law & Society Association Meetings, Chicago, 1998.

“Institutional Change and Dispute Processing in American Law.” Invited Lecture, Department of Sociology, University of California, San Diego, 1997

Co-Organizer, Presider, and Discussant, Sociology of Law Session on Legal Cultures in Organizational and Cross-National Contexts, American Sociological Association Meetings, Toronto, 1997.

“Shadow Regulatory Structures: The Case of Alternative Dispute Resolution in Arizona.” Paper presented at the Law & Society Association Meetings, Glasgow, Scotland, 1996.

Author-Meets-Critics Panel for *The Executive Way*. Law & Society Association Meetings, Glasgow, Scotland, 1996.

“The Greening of International Multilateral Treaties in the 20<sup>th</sup> Century” (with Jason Owen-Smith). Paper presented at the International Studies Association Meetings, San Diego, 1996.

“The Deep Ecology Turn in International Environmental Law, 1933-1996” (with Jason Owen-Smith). Paper presented at the American Sociological Association Meetings, New York, 1996.

“Voice, Gender, and Relational Context in Simulated Everyday Legal Discourse” (with Michelle Johnson and Tyler Harrison). National Communication Association, 1996.

“Social Context and the Normative Evaluation of Managerial Acts” (with Ellen Snyderman and Edwin Dawson). Paper presented at the American Sociological Association Meetings, Los Angeles, 1994.

“Conflict and Organizational Change.” Invited Lecture, Citicorp Behavioral Sciences Symposium, New York. 1994.

“In a Different Voice or in a Different Context? Gender, Social Ties, and Everyday Legal Discourse in Small Claims Courts” (with Michelle Johnson and Tyler Harrison). Paper presented at the Law & Society Association Meetings, Phoenix, 1994.

“Conflict and Control among Corporate Executives.” Paper presented at the Symposium on Social Control, International Sociological Association Meetings, Paris, France, 1993.

“Ethnographic Methods” (with David A. Snow). Didactic seminar presented at the American Sociological Association Meetings, Cincinnati, Ohio, 1992.

“Organizational Conflict as Disputing Process” (with Cheryl King Thomas). Paper presented at the Western Communication Association Meetings, Santa Fe, New Mexico, 1992.

“A Contextual Approach to Conflict.” Invited Lecture, School of Justice Studies, Arizona State University, 1991.

“The Language of Conflict in Organizations.” Paper presented at the Law & Society Association Meetings, Berkeley, California, 1990.

“The Private Ordering of Professional Relations.” Paper presented at the International Communication Association Meetings, Dublin, Ireland, 1990.

“Language and Power in Adjudication and Mediation” (with Peter C. Facciola). Paper presented at the Law & Society Association Meetings, Madison, Wisconsin, 1989.

“Managerial Conflict and Formal Structure.” Paper presented at the Law & Society Association Meetings, Vail Colorado, 1988.

“Fieldwork among Corporate Executives.” Paper presented at the American Sociological

Association Meetings, Atlanta, 1988.

“Restricted and Elaborated Codes of Conflict in Organizations.” Invited Lecture, Department of Sociology, Columbia University, 1988.

“The ‘Black Box’ of Mediation Discourse” (with Peter C. Facciola). Paper presented at the National Communication Association, 1988.

“Conflict, Hierarchies, and Matrices among Corporate Executives.” Invited Lecture, Department of Sociology, University of Arizona, 1987.

“Conflict Management among Corporate Executives.” Invited Lecture, Department of Sociology, University of Virginia, 1987.

“Proximate Social Contexts, Social Power, and Organizational Decision Making: A Report from On-going Fieldwork Among Corporate Managers.” Invited Lecture, Institute for the Study of Social Inequality, University of California, Berkeley, 1985.

“Conflict and the Production of Scientific Facts in a Transnational Laboratory.” Paper presented at the Society for the Social Studies of Science Meetings, Troy, New York, 1985.

## TEACHING

### Undergraduate Courses

Law & Society

Organizational Sociology

Introduction to Sociology

Research Design

Classical Social Theory

Contemporary Social Problems

Youth Culture and Justice

Sociology of Conflict

### Graduate Courses

Law & Society

Organization Theory

Political Analysis of Organizations

Sociology of Conflict

Qualitative Field Methods

Classical Social Theory

Youth Culture and Justice

Theory Construction

### Graduate Advising Committees

Chair, PhD Committees: 14 (10 completed; 4 in progress)

Chair, Masters Committees: 17 (17 completed; 0 in process)

Member, PhD Committees: 30 (21 completed; 9 in progress)

Member, Masters Committees: 20 (20 completed; 0 in progress)

**Total** 81 (68 completed; 13 in progress)

### Doctoral Students Supervised

Curt Madison

Director, Center for Distance Education

Adjunct Professor of Communication

University of Alaska, Fairbanks  
Ph.D., University of Arizona, 1996

Joseph Massey  
Associate Professor  
Department of Communication  
California State University, Fullerton  
Ph.D., University of Arizona, 1997

Tyler Harrison  
Associate Professor  
Department of Communication  
Purdue University  
Ph.D., University of Arizona, 1997

Lynn Jones  
Associate Professor  
Departments of Criminal Justice and Sociology  
Northern Arizona University  
Ph.D., University of Arizona, 1998

Jennifer Earl (co-advisor with Sarah Soule)  
Associate Professor  
Department of Sociology  
University of California, Santa Barbara  
Ph.D., University of Arizona, 2001

Jason Owen-Smith (co-advisor with Walter Powell)  
Assistant Professor  
Organizational Studies and Department of Sociology  
University of Michigan  
Ph.D., University of Arizona, 2001

Sandra Way (co-advisor with Richard Arum)  
Assistant Professor  
Department of Sociology  
New Mexico State University  
Ph.D., University of Arizona, 2003

Jason Clark-Miller (co-advisor with David Snow)  
Assistant Professor  
Department of Sociology and Anthropology  
Montana State University  
Ph.D., University of Arizona, 2005

Yuki Kato  
Assistant Professor  
Department of Sociology, Anthropology, and Criminal Justice

Towson University  
Ph.D., UC Irvine, 2007

Carolyn Hunt  
Special Assistant to the Chancellor  
Office of the Chancellor  
UC Irvine  
Ph.D., UC Irvine, 2007

## **SERVICE**

### **Departmental and University Service**

#### University of California, Irvine

UCI Representative to the University of California Systemwide Faculty Assembly, 2007-08  
Co-Director and Co-Founder, Center for Organizational Research (COR), 2005-present  
Member, Executive Board, Center for Law, Society, & Culture (CLSC), 2004-present  
Chair, Department of Sociology, 2002-07  
Member, Search Committee for the Campus Director of Media Relations, 2007  
Member, Strategic Plan Vision Committee, School of Social Sciences, 2006  
Member, Search Committee for the Vice Chancellor for Research, 2005-06  
Member, Ad-Hoc Campus Distinction Appointments Committee, 2004-05  
Chair, Colloquium Committee, Department of Sociology, 2001-02  
Co-Chair, Recruitment Committee, Department of Sociology, 2001-02

#### University of Arizona

Member, External Review Committee, Department of Marketing, 2001  
Co-Coordinator, Seminar on Law and Social Control, Rogers College of Law, 2000-01  
Co-Founder, Rogers Center for the Study of Law and Social Inquiry, College of Law, 2000  
Acting Chair, Department of Sociology, summer, 1997, 2000  
Chair, Ad-Hoc Promotion and Tenure Committee, Social and Behavioral Sciences, 2000  
Member, Faculty Advisory Committee, Udall Center for Studies in Public Policy, 1998-2003  
Director, Undergraduate Studies, Sociology Department, 1995-2001  
Member, Executive Committee, Sociology Department, University of Arizona, 1995-2001  
Member, Recruitment Committee, Sociology Department, 1995-96, 1999-2001  
Member, Executive Committee, Program on Law, Psychology, & Policy, 1995-2001  
Faculty Ombudsman, Office of the President, 1995-98  
Member, Director Search Committee, Social and Behavioral Sciences Research Institute, 1995  
Member, First-year/Freshman Experience Planning Committee, Office of the Provost, 1994-96  
Member, Advisory Board, Social and Behavioral Sciences Research Institute, 1993-95  
Member, Department Head Search Committee, Communication Department, 1992-93  
Member, Human Subjects Committee, Communication Department, 1990-92  
Member, Graduate Committee, Communication Department, 1989-94  
Member, Recruitment Committee, Communication Department, 1988-89  
Member, Committee on Conflict Resolution, Social and Behavioral Sciences, 1987-90, 1992-94



## Service to the Field and Community Service

### Service to the Field

- Ad hoc* proposal reviewer for: Sociology Program and Law and Social Sciences Program, National Science Foundation; National Cancer Institute, National Institutes of Health; Spencer Foundation; National Institute of Dispute Resolution
- Ad hoc* manuscript reviewer for: Cambridge University Press; McGraw-Hill; MIT Press; New York University Press; Oxford University Press; Sage Publications; Stanford University Press; State University of New York Press; University of California Press; University of Chicago Press; Yale University Press
- Ad hoc* article reviewer for: *Academy of Management Review*; *Academy of Management Journal*; *Administrative Science Quarterly*; *American Anthropologist*; *American Journal of Sociology*; *American Sociological Review*; *Basic and Applied Social Psychology*; *Communication Monographs*; *Communication Theory*; *Ethnography*; *Human Communication Research*; *Human Organization*; *Journal of Contemporary Ethnography*; *Journal of Social and Personal Relationships*; *Journal of Language and Social Psychology*; *Journal of Management*; *Language in Society*; *Law & Human Behavior*; *Law & Policy*; *Law & Social Inquiry*; *Law & Society Review*; *Mobilization*; *Organization Science*; *Personality and Social Psychology Bulletin*; *Qualitative Sociology*; *Science*; *Science, Technology & Human Values*; *Social Problems*; *Social Psychology Quarterly*; *Social Science Quarterly*; *Sociological Forum*; *Sociological Methods and Research*; *Sociological Methodology*; *Sociological Perspectives*; *Sociological Quarterly*; *Sociological Theory*
- Organizer and Moderator, Regular Session on Law and Society, American Sociological Association Annual Meetings, 2008
- Chair, Outstanding Graduate Student Paper Award Committee, Sociology of Law Section, American Sociological Association, 2007
- External Review Committee Member, Department of Sociology, University at Buffalo, The State University of New York, 2005
- Member, Lee Founders Award Committee, Society for the Study of Social Problems, 2005
- Member, Outstanding Article Award Committee, Sociology of Law Section, American Sociological Association, 2005
- Chair, Outstanding Graduate Student Paper Award Committee, Sociology of Law Section, American Sociological Association, 2003
- Chair, Max Weber Award (distinguished book) Committee, Organizations, Occupations, and Work Section, American Sociological Association, 2002
- Member, Outstanding Book Award Committee, Sociology of Culture Section, American Sociological Association, 2000
- Council Member, Sociology of Law Section, American Sociological Association, 1999-2001
- Member, Program Committee, Sociology of Law Section, American Sociological Association, 1996-97
- Outstanding Article Award Committee, Sociology of Law Section, American Sociological Association, 1999
- Member, Outstanding Article Award Committee, Sociology of Culture Section, American Sociological Association, 1996
- Chair, Outstanding Graduate Student Paper Award Committee, Sociology of Law Section, American Sociological Association, 1994

### Community Service

- UCI-ASK Project on Public Safety, Newport-Mesa Unified School District, California, 2005-07
- Member, State of Arizona Judicial Performance Review Committee, 1998-2001

Member, Arizona Dispute Resolution Association *Ad Hoc* Committee, 1997-98  
Member, Alternative Dispute Resolution Advisory Board, State of Arizona Supreme Court,  
1993-95 and 1998-2001  
Community Mediator, Tucson Community Mediation Program, Tucson, Arizona, 1989-2001

Professional Memberships

American Sociological Association  
Pacific Sociological Association  
American Anthropological Association

Law & Society Association  
Society for the Study of Social Problems  
Academy of Management